



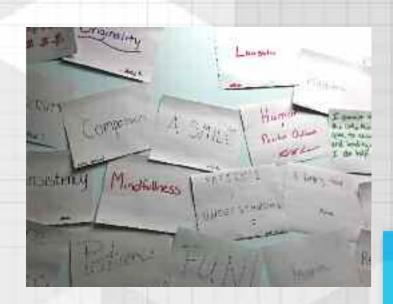
LUDLOW COMMUNITY CENTER RANDALL BOYS & GIRLS CLUB

91 Claudia's Way, Ludlow, MA 01056 413-583-2072 | 413-547-6382 Fax www.ludlowbgc.org



GREAT FUTURES START HERE.

BOARD PRESIDENT'S MESSAGE



Impact on Youth & Community

- · Over 4,300 hours of programming
- · 829 enrolled adult members
- 542 youth involved in athletics
- · 433 youth in childcare and preschool
- Over 1,600 youth and families served in community events

Our club is open seven days a week and serves preschoolers to seniors.

Club Hours:

Monday – Thursday: 5am-8pm Friday: 5am-7pm Saturday: 8am-4pm Sunday: 8am-2pm

Vision & Core Beliefs

- To provide a safe and nurturing environment for opportunities to learn and grow.
- To offer quality programming and services to our community.
- To lead our programs by welltrained, professional part-time and full-time staff members.
- To provide opportunities to help youth gain leadership skills.
- To be a good community partner by reaching out and collaborating with various town organizations and local businesses.
- To provide programs that are affordable and accessible.
- To provide leadership and innovative thinking from the Board in order to continue to move forward in a strategic direction.



It has been a privilege and honor to serve as Chairman of the Board of Directors this past year. As a former Club kid, I am reminded each day of the role we play to support families and our community. Each time I am in the Club, I am grateful to witness the life lessons that are being learned, the skills that are enhanced, and the memories that are being made, not just by the youth in the community, but the adults who walk through our doors. It gives me great joy (not to mention flashbacks to my own childhood) to know that our Club offers such a unique service to the community, creating an environment that allows for youth and adults to come together under one roof to become their best selves.

Many of you joined me in congratulating Jennifer Aldworth as she left the helm as our President and CEO to take on the charge of leading the state movement of Boys & Girls Clubs as their new Alliance Director earlier this year. Despite losing a tremendous leader, our programs and services remained steadfast. I offer my deepest thanks to one of our board members, Sue Teixeira, who unselfishly stepped in as the Interim CEO for several months while the rest of the board, along with a few key leaders in the community, set out to identify the right leader to carve our next path into the future.

I want to extend my gratitude to our amazing Club staff. While transitions can be difficult, our staff proved once again that they are deeply committed to our mission and put our youth, families and community first. For the nearly six months the Club went without a permanent leader, staff stepped up and took on more responsibilities to ensure service delivery of our 60+ programs without significant hiccups or compromises.

With an intelligent, dynamic and passionate new President/CEO on board along with new board members, the Club is well-positioned for continued growth and innovation. THERE IS MUCH THAT CAN BE FOUND INSIDE OUR DOORS – thanks to your support and advocacy. Come inside and help us write the narrative for our next chapter.

Sincerely,
Phil Goncalves
Chairman of the Board

ACADEMIC SUCCESS | HEALTHY LIFESTYLES | GOOD CHARACTER & CITIZENSHIP | COMMUNITY

PRESIDENT & CEO's MESSAGE

Dear Community,

Thank you. Thank you for welcoming me as your new leader here at the Ludlow Community Center/Randall Boys & Girls Club with such warmth and openness. It is a privilege to be a part of this community and to be entrusted with the responsibility of:

- Providing families with a safe, productive place for their children to go before and after school to learn, love, explore and develop
- Providing adults of all ages affordable access to classes and programs that promote healthy, active lifestyles
- Providing a hub that businesses & community organizations, families, children and adults can count on to unify, engage and work together to continue to strengthen our town and the surrounding communities.



Mechilia "Chile" Salazar

My first few months has been an opportunity to listen and learn from many of you. Many great ideas have surfaced and I'm excited to share a few of them that we will be piloting over the next couple of months, in the spirit of building stronger families and a stronger community.

Family Matters Nights

As a mom myself, I understand how busy life can get and the challenge of balancing work and home obligations which can often leave quality family time compromised. Beginning in October and through the end of the year, we will offer nights when families can come together for fun board games and fitness activities such as yoga and boot camp. Food will also be provided to take the worry of preparing dinner away! More details to come.

Healthy Together Programs

Research shows there are a multitude of physical, mental and social benefits when you engage young children with the senior population. The Club is excited to launch a Healthy Together Program to offer seniors in our community an opportunity to participate in fitness activities with some of our preschool members facilitated by our Sr. Fitness certified instructor, Mary Howell.

In closing, I want to be clear in my expression of commitment to this Club and this community. Everyone has a story – I am open to sharing mine with you over coffee or lunch one day. This work is very personal. I believe everyone needs and deserves HOPE, LOVE & OPPORTUNITY. I believe if the Club has the ABILITY to RESPOND to a community need, it becomes our RESPONSIBILITY to do so. Thus you can count on me to be relentless about identifying ways to be better than yesterday, approaching mission-based opportunities with a "right vs. easy", "why not" mentality and inviting you; our members, families and supporters to join me and our tremendous staff to be greater together.

Respectfully,
Mechilia "Chile" Salazar
President/CEO

Coming together is a beginning; keeping together is progress; working together is success.

Edward Everett Hale

2018 YOUTH OF THE YEAR



Lauren Teixeira

Lauren Teixeira has been a member of the Ludlow Community Center/Randall Boys & Girls Club for 13 years. She began in after school care and attended summer camp. While growing up at the Club, Lauren aspired to be like her counselors. She joined the Junior Counselor program, transitioned to Counselor in Training, and will be a Lead Counselor this year at summer camp.

Lauren has developed into a very driven and caring individual. She is an active member of her school's National Honor Society, from participating in fundraisers to ultimately organizing a winter volunteer project for her chapter.

Additionally, Lauren is the first student ambassador for the Ludlow CARES Coalition, which strives to create a healthy and successful community while educating youth on substance abuse. She has completed over 30 hours of volunteer service this past year, including working with our Club's track program. On top of service extracurricular activities, Lauren balances a 4.2 weighted GPA and three sports: soccer, swimming, and track & field.

Lauren just started her first semester at Mercy College in New York, where she is studying finance and data analytics.

Lauren is a Club kid at heart and believes in the positivity it brought to her life and would like to share its message. In Lauren's eyes, "Every day is a new opportunity to make a meaningful impact on someone."

CHARACTER & CITIZENSHIP

ACADEMIC SUCCESS





Our Club aims to promote and demonstrate good character and citizenship within every program we offer to youth and adult members. By valuing respect, honesty, and understanding our individual rights and responsibilities, we are helping to shape future generations of leaders and productive citizens in our shared community.

Torch Club
Youth of the Month
Youth of the Year
NetSmartz
Summer Camp
Junior Leader Program



Our Club provides high-quality and enriching programs to develop and maintain essential reading, writing, math, science, and technology skills that will keep them on track for graduation, college, military, and/or a career.

Preschool

Before & After School

Homework Room - Power Hour

Reading Club

Summer Tutoring

Clay Tech

Robo Tech

MyFuture.net

Baird Middle School After School Program

Writers Workshop

HEALTHY LIFESTYLES

YOUTH ATHLETIC PROGRAMS

Our Club offers athletic and fitness opportunities for infants to high school students.

Programs are competitive and non-competitive, helping each child develop a love of fitness, positive use of leisure time, skills for stress-management, appreciation for the environment and social skills.







Youth Programs Swim Lessons Swim Team Youth Basketball Soccer Volleyball Track & Field Lifeguard Certification Tee Ball & Coach Pitch

ACADEMIC SUCCESS | HEALTHY LIFESTYLES | GOOD CHARACTER & CITIZENSHIP | COMMUNITY

ACADEMIC SUCCESS | HEALTHY LIFESTYLES | GOOD CHARACTER & CITIZENSHIP | COMMUNITY

ADULT PROGRAMS

COMMUNITY

Our Club is YOUR Club. Throughout the year, the Club provides low to no cost family events that are open to our entire community. Our hope is to provide opportunities for families to spend quality time together, be active, have fun, and form positive connections with others.





Adult Programs
Fitness Classes
Personal Training
Open Gym
Fitness Room
Aquasize

Father & Daughter Dance
Mother & Son Picnic
Literacy Night
Math Night
Rag Shag Parade
& Halloween Carnival
Easter Egg Hunt
Breakfast With Santa
Day For Kids

COMMUNITY SPOTLIGHT – SLIDE INTO SUMMER SAFETY

PV Financial Group has been a loyal supporter of not just the Ludlow Community Center/Randall Boys & Girls Club, but the entire Ludlow community for years. For the past four years, PVFG has hosted a free community event to celebrate the last day of school for students in Ludlow: Slide Into Summer Safety.

This year's event hosted nearly 500 children for inflatable water slide fun and afforded each one the opportunity to engage with first responders in an interactive environment before diving head first into summer.

"It's a terrific example of our community working together to find ways to educate kids in a fun and social way," said Chile Salazar, Club President. "We are so grateful to PV Financial Group for their generosity and commitment to making this event accessible to everyone."

Children were encouraged to interact with local first responders in exchange for raffle tickets to win prizes. With the help of the Ludlow Fire and Police Departments, along with Ludlow CARES. Coalition, the event meaningfully fostered goodwill and conversation between the youth and public safety officials.





"We host Slide into Summer Safety every year believing that if we make a difference in one child's life, it's worth it. Creating opportunities for our kids to engage with and respect our local officials is important to developing our future leaders," says PV Financial Group's Managing Partner Ed Sokolowski.

The event, hosted at the Ludlow Community Center/Randall Boys & Girls Club, featured delicious ice cream from Elsie's Creamery at Randall's Farm, volunteers from Ludlow High School and LUSO Federal Credit Union, and so many others.

"Building strong character is a community-wide effort," says PV Financial Group's Senior Partner Joe Leonczyk. "We're thankful for all the ways our community partners and public safety officials step up to create opportunities for our kids to learn and grow, during Slide Into Summer Safety and throughout the year."



ACADEMIC SUCCESS | HEALTHY LIFESTYLES | GOOD CHARACTER & CITIZENSHIP | COMMUNITY

JAMES (JASON) THOMPSON LEADERSHIP AWARD

James (known to most as Jason) Thompson was a lifelong resident of Ludlow. As a child he lived next door to the Boys Club, then referred to as the "Rec," and spent a good part of his childhood there. This formed a bond that remained for his entire life. He attended Ludlow High School and graduated from Georgetown University School of Foreign Service. He returned to teach at Ludlow High School. After receiving a law degree from Western New England University Law School, he spent the majority of his career practicing law at the firm that he founded, Thompson & Bell in Ludlow.

Jason was dedicated to town government and service to his community. He served as Town Counsel and was Town Moderator from 1993–2014. He was an active member of the Board of Directors of the Ludlow Boys & Girls Club starting in 1977 and served as President from 1982–1984. "When I think of my brother and his involvement with the Club, not only as a youth, but later through town government, he put his life and soul into it. Presenting an award with his name on it in this building is a perfect fit for him." – Kevin Thompson, (Jason's brother).



Lauren Teixeira, with her group of campers.



Lauren Teixeira, Inaugural Recipient of the James (Jason) Thompson Leadership Award, pictured with Kathy Thompson (Jason's widow) and Kevin Thompson (Jason's brother).

This past August, we awarded the inaugural James (Jason) Thompson Leadership Award to our 2018 Youth of the Year Lauren Teixeira. The \$1,000 scholarship will support her education at Mercy College.

Additionally, the James (Jason) Thompson Memorial Fund has been established to provide financial support for youth to attend any of the Ludlow Community Center/Randall Boys & Girls Club's programs, from swim lessons, to summer camp, to after school programs. The fund will allow family and community members to participate in honoring Jason's legacy by helping the next generation of kids experience the magic and fun of being a Club Kid. To learn more about this fund and how to support it, visit www.ludlowbgc.org/supporttheclub

We are so grateful to Kathy, her children, and friends of the Thompson family for their commitment to supporting the youth both within and outside of the Club.

CONTRIBUTORS' IMPACT 2017-18

THANK YOU FOR PROVIDING ACCESS AND OPPORTUNITY TO THE YOUTH AND ADULTS WHO WALK THROUGH OUR DOORS

\$50,000 and above

Joseph & Anna C. Dias, Jr Family Foundation Mary Louise W. Almeida Irrevocable Trust

\$30,000-\$49,999

MA State Alliance of Boys & Girls Club United Way of Pioneer Valley

\$10,000-\$29,999

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\$250-\$499

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Thank you to all of the generous donors who have supported the Boys & Girls Club with a tax-deductible gift. This report reflects contributions made from 9/1/17-8/31/18. Every effort has been made to ensure the accuracy of this list. If you have been listed incorrectly, please contact the Club so we can update our records.

Cindy Brosseau

CONTRIBUTORS' IMPACT 2017-18

THANK YOU FOR PROVIDING ACCESS AND OPPORTUNITY TO THE YOUTH AND ADULTS WHO WALK THROUGH OUR DOORS

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YourCause, LLC Mary & Richard Zanetti **OTHER SUPPORT**

THANK YOU FOR PROVIDING ACCESS AND OPPORTUNITY TO THE YOUTH AND ADULTS WHO WALK THROUGH OUR DOORS



The Heritage Club is a recognition society for Boys & Girls Clubs supporters from across the country who have chosen to include the Clubs in their estate plans. These generous supporters are passionate about helping children and youth, and they want to ensure that future needs are met.

Mary Louise W. Almeida Atty. Michael S. Gove Hulmes Transportation Services, LTD. **Ideal Insurance Agency** Ann Irvine **KeyBank Foundation Ludlow Construction Company Ludlow Fire Department Social Club** Ludlow Heating & Cooling, Inc. **Ludlow Pediatrics Ludlow Rotary** Luso Federal Credit Union **Manganaro Home Builders MMWECO** Carolyn A. Muzzi Richard & Joanne Navin **New England Mutiny**

Tribute Gifts

IN MEMORY OF
Marjorie Tibbetts Tilton
Michael Commins
Marie Pereira
James (Jason) Thompson
David Simonoko
Steven Goldstein
Yezenia Gonzalez

IN HONOR OF Mike Fraga





PROGRAM, EQUIPMENT & IN-KIND GIVING

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Iron Duke Brewing

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& Amusement Park

2017 TREASURER'S REPORT



It is my pleasure to present the Treasurer's Report for the Ludlow Community Center/Randall Boys & Girls Club. The following pages are excerpts from organization's annual audited financial statements including the Independent Auditor's report, Statement of Financial Position and Statement of Activities and Changes in Net Assets from the year ended December 31, 2017.

Our independent auditor, Downey, Sweeney, Fitzgerald CO., P.C., had concluded, for the year ending December 31, 2017, that the financial statements were in accordance with the governing bodies. If you are interested in viewing the full audited financial statements or Form 990 and Form PC that were filed, please contact myself or the Club's president to schedule an appointment.

Total assets have grown approximately \$45,000 in 2017, while liabilities have decreased by approximately \$25,000. The change in net assets (surplus) for the year was \$64,470. This surplus allows us to pay down our liabilities and reinvest in our staff and programs.

Total support and revenue of the Club was up approximately \$73,000 in 2017. For the year, program revenue was down \$16,000 while community support and fundraising were up \$78,000. We saw an increase in membership dues of \$2,000 and childcare program fees increased \$9,000. While our membership holds steady we are looking for ways to gain new memberships so that we can share our Club with more and more families in the community.

Total community support and fundraising was over \$450,000 for the year ended December 31, 2017. Through special events put on by the Club and your continued support we are able to offer new and improved programs and services while maintaining low cost programs. Without the support of the community we would not be able to do what we do.

Thank you for all that you do for your community and please feel free to reach out if you have thoughts or suggestions to help our Club be the best possible resource for our children, adults and families of our community.

Respectfully,

Mark A. Germain Treasurer

Ludlow Community Center/Randall Boys & Girls Club

Thank You!

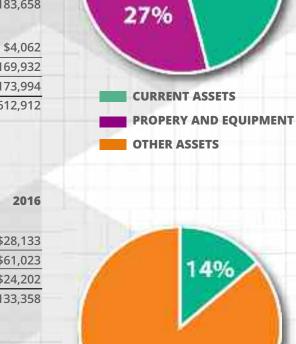
Thank you to all of the generous contributors who have given back in some way to the Boys & Girls Club. This report reflects contributions made from 9/1/17–8/31/18. Every effort has been made to ensure the accuracy of this list. If you have been listed incorrectly, please contact the Club so we can update our records.

PV Financial Group

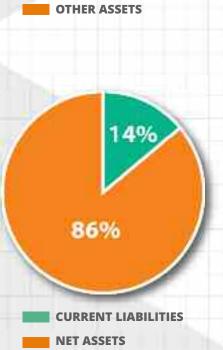
Darlene Rae

2017 STATEMENT

2017	2016
\$270,873	\$210,898
\$11,291	\$13,607
\$7,800	\$22,261
\$9,630	\$8,494
\$299,594	\$255,260
\$175,831	\$183,658
n -	\$4,062
\$179,644	\$169,932
\$179,644	\$173,994
\$655,069	\$612,912
	\$270,873 \$11,291 \$7,800 \$9,630 \$299,594 \$175,831 1 - \$179,644 \$179,644



LIABILITIES AND NET ASSETS	2017	2016
CURRENT LIABILITIES		
Accrued expenses	\$28,582	\$28,133
Deferred revenue	\$62,463	\$61,023
Deferred compensation, current portion		\$24,202
Total liabilities	\$91,045	\$133,358
NET ASSETS		
Unrestricted		
Undesignated	\$440,100	\$442,113
Designated for unemployment coverage	\$19,086	\$18,884
Temporarily restricted	\$104,838	\$38,557
Total net assets	\$564,024	\$499,554
Total liabilities and net assets	\$665,069	\$612,912



27%

46%

Activities & Changes in New Assets for Year End 12.31.17

SUPPORT & REVENUE	Unrestricted	Temporarily Restricted	Total
Childcare programs, net of scholarships of \$21,093	\$1,127,255		\$1,127,255
Donated rent-Ludlow	\$680,000	-	\$680,000
Support	\$124,939	\$186,550	\$311,489
Membership dues	\$110,126		\$110,126
Fundraising	\$141,635		\$141,635
Program fees	\$74,707		\$74,707
Aquatics	\$24,521	S	\$24,521
Sales and services	\$7,288		\$7,288
Investments income, net	\$9,944		\$9,944
Releases from restrictions	\$120,269	(\$120,269)	
Total support and revenue	\$2,420,684	\$66,281	\$2,486,965
EXPENSES			
Program services	\$2,066,846	be the first	\$2,066,846
General and administrative	\$205,871		\$205,871
Fundraising expenses	\$149,778		\$149,778
Total expenses	\$2,422,495		\$2,422,295
Change in net assets	(\$1,811)	\$66,281	\$64,470
Net assets, beginning of year	\$460,997	\$38,557	\$499,554
Net assets, end of year	\$459,186	\$104,838	\$564,024

To review the audited financial statement in its entirety, please contact the President & CEO at (413) 583-2072.

Board of Directors

Lt. Michael Brennan Justin Calheno **Anthony Forzano Todd Gazda** Mark Germain **Phil Goncalves** William Mahoney **Darlene Mark** Atty. Rich Maynard Carolyn Muzzi Mel O'Leary Darlene Rae **Carol Rodrigues** Diana Roy **Keith Tatlock** Susan Teixeira

Board Emeriti

Joan Burkot
Agostino Calheno
Robert H. Carnevale
Terri Colelli
Beverly Dinelle
Karen Randall
Karen Sheehan
John Vomero

Honorary Board Members

John DeBarge
Joseph Gallo
Maria Gomes
Brian Lees
Rep. Thomas Petrolati
Matthew Pszeniczny
Brian Randall



Professional Staff

Cindy Brosseau, Office Manager Barbara Glanville, Preschool Director Sarah Goodwin, Director of Operations Mary Howell, Fitness Specialist Amy Impagnatiello, Preschool Teacher Cristina Jardine, Development Associate Kelly-Ann Maxwell, Membership Director Katie Mitus, Director of Program Development Lori Navarro, Preschool Lead Teacher David Ritchie, Building Maintenance Supervisor Alexandra Roman, Preschool Teacher Debbie Roque, Business Office Assistant Lucas Rosa, Fitness Director Mechilia Salazar, President & CEO Sheri Santos, School Age Childcare Director Savannah Stathis, Preschool Teacher Maryann Swift, Director of Finance Erin Thibault, Preschool Lead Teacher Matt Thompson, Athletics Director Colleen Tryba, Preschool Lead Teacher Martha Walters, Grant Writer Mikayla Weigel, Site Coordinator

And our membership staff, teachers, counselors, fitness trainers, lifeguards, and maintenance team who bring our programs to life each and every day.

STAFF COMMITMENTS





















